295. **Independent Study**  
Fall, Winter, Spring. 2 to 4 credits. May reenroll for a maximum of 12 credits. Approval of college.  
Student conceived individual courses of study in curricular areas. Preliminary faculty approval and continuing guidance.  
A. **Independent Study—General**  
B. **Independent Study—Biology**  
C. **Independent Study—Chemistry/Physics**  
D. **Independent Study—Mathematics**  
E. **Independent Study—Science Studies**  

331. **Modern Fiction**  
Fall. 4(4-0) LBC 132 or LBC 131 with a 3.0 or better.  
Recent fiction and its cultural backgrounds, particularly those of special value to students of science. Students may submit original fiction in partial fulfillment of course writing requirements.  

332. **Modern Drama**  
Winter. 4(4-0) LBC 132 or LBC 131 with 3.0 or better.  
Recent plays which have social and literary significance. Students may submit original dramatic writings as partial fulfillment of course writing requirements.  

333. **Modern Poetry**  
Spring. 4(4-0) LBC 132 or LBC 131 with 3.0 or better.  
Recent poetry of literary and social nature. Students may submit original poetry in partial fulfillment of course writing requirements.  

344. **Introductory Animal Systematics Laboratory**  
Fall. 10(0-0) ZOL 363 concurrently. Interdepartmental with the Department of Zoology.  
Laboratory examination of form and function of representative vertebrate and invertebrate animal.  

361. **Philosophy of Technology**  
Fall, Winter. 4(4-0) Sophomores or approval of college. Interdepartmental with the Department of Philosophy.  
Is our technology desirable? Are its social forms desirable? What alternatives are there? Students will develop and defend their own appraisals of technology.  

372. **Introduction to Symbolic Logic**  
Fall, Winter. 4(4-0) Sophomores or approval of college.  
Concepts, notation and application of truth-functional and quantificational logic. Special topics may include axiomatics, metal-logic, modal logic, fallacies, paradoxes, inductive argument, the justification of logic.  

373. **Introduction to the Philosophy of Science**  
Winter, Spring. 4(4-0) Juniors or approval of college.  
Philosophical problems about the character and justification of scientific knowledge. Possible topics: concept formation, theory construction, scientific explanation, confirmation theory, “logic” of discovery, philosophical implications of physical theories.  

374. **Historical Problems in the Biological Sciences**  
Fall, Winter. 4(4-0) Juniors or approval of college.  
Various themes or periods in the biological sciences. The course may emphasize the pattern of theoretical development, changes in explanatory ideals, the interaction of external factors and scientific ideas, etc.  

375. **Historical Problems in the Physical Sciences**  
Spring. 4(4-0) Juniors or approval of college.  
Various themes or periods in the physical sciences. The course may emphasize the pattern of theoretical development, changes in explanatory ideals, the interaction of external factors and scientific ideas, etc.  

376. **Historical Problems in Technical Change**  
Fall, Spring. 4(4-0) Juniors or approval of college.  
Factors which influence technical change. Exploration of both historical and contemporary problems of technology and technical change.  

377. **The Natural Environment: Perceptions and Practices**  
Spring. 4(4-0) Sophomores.  
Factors which have influenced U.S. environmental attitudes as reflected in art and literature. Ways in which changing attitudes have led to changes in legislation and practice.  

378. **Popular Culture and Technical Change**  
Winter. 4(4-0) Juniors or approval of college.  
How mass culture and technology affect each other. The course demonstrates several approaches to this question and introduces students to research in this area.  

483. **Philosophy of Physical Science**  
Fall, Winter, Spring. 4(4-0) Nine credits in physical science or approval of department. Interdepartmental with the Department of Philosophy.  
Philosophical problems of the physical sciences. The topics will be taken from such areas as quantum mechanics, space-time, classical mechanics, relativity.  

484. **Philosophy of Biological Sciences**  
Winter, Spring. 4(4-0) Nine credits in science or approval of department. Interdepartmental with the Department of Philosophy.  
Methodological notions and problems of the biological sciences such as: observation and measurement, classification, teleological and functional explanation, teleological systems, emergence, vitalism, value neutrality.  

490. **Directed Study**  
Fall, Winter, Spring. 2 to 6 credits. May reenroll for a maximum of 6 credits. Juniors and approval of college.  
Faculty directed studies in curricular areas which are normally related to regular course offerings.  
A. **Directed Study—General**  
B. **Directed Study—Biology**  
C. **Directed Study—Chemistry/Physics**  
D. **Directed Study—Mathematics**  
E. **Directed Study—Science Studies**  

**Management—Descriptions of Courses**  

**941. Senior Seminar I**  
Fall, Winter, Spring. 3(3-0) Seniors or approval of college.  
Selected interdisciplinary problems concerned with the interface between science and society or science and man are identified and formulated. A bibliography is generated and an outline for a thesis prepared.  

**942. Senior Seminar II**  
Fall, Winter, Spring. 3(3-0) LBC 491.  
The thesis planned in LBC 491 is written and evaluated.  

**943. Field Experience**  
Fall, Winter, Spring. 4 to 15 credits. May reenroll for a maximum of 16 credits. Approval of college.  
Experiential learning related to the public or private practice of science and technology.  

**945. Independent Study**  
Fall, Winter, Spring. 2 to 12 credits. May reenroll for a maximum of 12 credits. Juniors and approval of college.  
Student conceived individual courses of study in curricular areas. Preliminary faculty approval and continuing guidance.  
A. **Independent Study—General**  
B. **Independent Study—Biology**  
C. **Independent Study—Chemistry/Physics**  
D. **Independent Study—Mathematics**  
E. **Independent Study—Science Studies**  

**Management**  

**MGT**  

**College of Business**  

**101. Introduction to Business**  
Fall, Winter, Spring. 4(4-0) University College students or approval of department. Functions performed by business and the role of administration in our economy as a whole and in the operation of a specific business. Four major objectives: to aid students in choosing a vocation, to help business majors select a field of concentration, to show the place of specialized techniques presented in more advanced business courses, and to give some familiarity with common business practices and terminology.  

**300. Operations Planning**  
Fall, Spring. 4(4-0) CPS 110, STT 215, AFA 202.  
Operations Management—functions and techniques. Planning and acquiring physical facilities, work design and work measurement, acquisition and management of materials.  

**301. Operations Control**  
Winter. 4(4-0) MGT 399.  
Analysis and control of operations. Production control, product reliability, maintenance, cost control and management information systems.  

**302. Organization and Administration**  
Fall, Winter, Spring, Summer. 4(4-0) Junior Business majors; EC 201 and AFA 201.  
Analysis of the internal organization structure and of executive roles and functions in the business enterprise and other goal-directed institutions. Examines administrative and managerial concepts in the context of behavioral research in business. Cases and outside research reports are used for specific analyses.
305. Materials and Purchasing Management  
Fall, Winter, 4(4-0) MGT 302 or MTA 300 or juniors; non-majors.  
Planning, organizing and controlling materials; acquisition including enterprises, institutions, and government. Management of purchasing, materials movement, storage and control, value analysis, purchasing research, vendor relations and purchase forecasting.

306. Analysis of Processes and Systems  
Fall, Winter, Spring. 4(4-0) CPS 110, STT 316.  
Analysis of some fundamental systems and process concepts which are basic to industrial management. The course is oriented toward computer model building, acquainting the student with the use of the computer as an instrument for analysis of complex problems in industry. Course includes consideration of criteria for efficiency and optimization, and program planning.

310. Fundamentals of Personnel Administration  
Fall, Winter, Spring, Summer. 4(4-0) juniors.  
Organization, functions, and policy administration of employee relations activities in the business enterprise; consideration of new techniques of employment, training, wage payment, morale-building, and employee security.

401. Purchasing and Materials Research  
Winter. 4(4-0) juniors.  
Applied research focusing on the purchasing and materials management functions in organizations. Administration and operation of the research effort. Field research studies.

405. Operations Management: Current Topics  
Spring. 4(4-0) MGT 301, MGT 302.  
Consideration of current and controversial questions in the operations area. Field experience to study operations and policies in industrial, institutional, and service organizations.

406. Introduction to Management Science  
Winter. 4(4-0) MGT 306.  
Quantitative models and techniques applied to various business problems integrating the computer into the problem solving process. Topics include linear programming, integer programming, dynamic programming, queuing problems, Bayesian Decision Theory, theory of games.

409. Business Policy  
Fall, Winter, Spring, Summer. 4(4-0) Seniors in business administration and MGT 302; AFA 391; MTA 300.  
Problems, methods, and analytical frameworks for building and maintaining consistent and effective policy frameworks in the business enterprise. Written and oral analyses are made of competitive issues cutting across the major functions within business organizations. Team and individual reports are required.

411. Personnel Selection and Development  
Winter. 4(4-0) MGT 310; MTA 317.  
Manpower input problems of business organizations—manpower planning, recruitment, selection, placement, training and development at all levels. Focus is on policy issues, research findings, and advanced techniques.

412. Compensation and Motivation  
Spring. 4(4-0) MGT 310.  
Manpower motivation and compensation problems in business organizations—performance appraisal, job evaluation, wage and salary administration, non-financial incentives and the impact of job content and job context factors on performance.

413. Occupational Safety and Health Administration  
Fall, Winter. 4(4-0) juniors; MGT 302 for majors.  
Programs and procedures for control of work accidents and maintenance of health in business and other organizations. Analysis of costs related to employee and product safety. Administration of a safety program in compliance with new Federal law.

414. Human Relations in Business  
Fall, Winter, Summer. 4(4-0) MGT 310, 316.  
Seniors, approval of department. Students may not receive credit in both MGT 414 and PSY 356.  
Human problems in business administration: examination of the empirical research dealing with organizational and administrative problems in business, including morale, motivation, authority, power, centralization, commitment, and mobility.

415. Managerial Approaches to Collective Bargaining  
Winter, Spring. 4(4-0) MGT 302 or Junior non-business majors.  
Union-management problems and managerial strategy and tactics in collective bargaining—the union challenge, legal constraints, negotiations and operating under the contract, dimensions of cooperation and conflict.

417. Minorities and Women in the World of Work  
Fall, Spring, Winter. 4(4-0) Senior majors or approval of department. Interdepartmental with the Department of Racial and Ethnic Studies and the School of Social Work.  
Racial, ethnic, sexual and other minority experiences and problems in the world of work. Awareness training approach (what it’s like to be...) featuring movies, guests, subgroup discussions and encounter-type exercises.

465. Field Studies  
Fall, Winter, Spring, Summer. Variable credit. May reenroll for a maximum of 8 credits.  
Field work in such a way as to make maximum contribution to students’ total educational experience. Field work may be arranged in finance, insurance, marketing, personnel management, production management, purchasing, real estate, retailing, transportation and banking.

501. Operations Management  
Fall. 4(4-0)  
Introduces resource conversion as part of the procurement, production, distribution system of the firm. Topics include technology, labor, facilities, quality, product-engineering, industrial accounting and production control.

502. Materials Management  
Spring. 4(4-0)  
Advanced study of the policies, practices and problems relating to the procurement and control of materials in business organizations.

IDC. Seminar in Industrial Relations  
For course description, see Interdisciplinary Courses.

506. Organization and Administration  
Fall, Winter, Spring, Summer. 4(4-0)  
May reenroll for a maximum of 12 credits.  
Organization and administrative practice, research, and current problems in management, organization, and administration. Historical and current literature, lectures, discussions, individual research, cases and plant visits are methods of study used in various terms.

507. Administrative Policy  
Fall, Winter, Spring, Summer. 4(4-0) MGT 583; MGT 804; AFA 889; plus 30 credits in the MBA core program.  
Application of administrative theory and techniques to business situations through cases cutting across major functions within business organization. Cases viewed from standpoint of general management with consideration of social and physical environmental forces surrounding the firm.

508. Seminar in Management, Organization, and Administration  
Fall, Winter, Spring. 4(4-0)  
May reenroll for a maximum of 8 credits.  
Philosophy, practice, research and current problems in management, organization, and administration. Historical and current literature, lectures, discussion, and individual research. Cases and plant visits are methods of study used in various terms.

509. History of Management Thought  
Fall. 4(4-0)  
Development of management concepts as evidenced in the writings of major contributors. Environmental factors and relation of early ideas to contemporary thought.

510. Contemporary Issues in Administration  
Spring. 4(4-0)  
Recent and current developments in the administration of business enterprises. Examination of theory and practice.

511. Organization Theory  
Winter, Summer. 4(4-0)  
Critical and comparative consideration of organization theory with special reference to industrial organizations. Problems of organization structure and administrative practice in the management of business concerns are analyzed in the light of objectives, environment, and current theories.

510. Personnel Management  
Fall, Winter, Spring, Summer. 4(4-0) MGT 806.  
Principles and methods of recruiting, selecting, training, evaluating, motivating, and rewarding personnel. Fringe benefits, retirement, absenteeism, and other employee benefit problems.

511. Advanced Problems in Personnel Management  
Fall, Spring, Summer. 4(4-0) May reenroll for a maximum of 8 credits. MGT 810.  
Advanced studies in selected administrative and technical policies and practices in employee relations, with individual and group project work and research.
813. Human Relations in Management
Fall, Spring. 4(4-0)
Approval of department.
The executive role: Theories and techniques of leadership, communication, conflict management, morale, motivation, authority, power, examined by means of cases, role playing, laboratory exercises, and study of behavioral science research findings.

814. Occupational Safety and Health Management
Spring. 4(4-0) Graduate students or approval of department.
Objectives and procedures for managerial control of work injuries and illness in business and other organizations. Complying with federal and state laws, correcting hazards, analyzing costs, modifying behavior. Product safety.

818. Supervisory and Executive Development
Fall, Spring, Summer. 4(4-0) MGT 806 or MGT 806.
Theory and research of developmental stages of executive careers. Special emphasis on impact of organization on executive potentiality; forces influencing development of executive skills and abilities; studies of antecedents of executive role performance; role of training programs.

821. Production Control
Winter. 4(4-0) MGT 801.
Planning and control of production operations. Inventory management, production and work force smoothing, job shop scheduling and project planning.

831. Computers and Systems Analysis for Business
Fall, Spring. 4(4-0) MGT 832 or concurrently, MTH 111 and STT 315 or concurrently; or 12 credits of college mathematics. Open only to selected MBA candidates.
Computer programming and systems analysis in business administration.

832. Statistical Methods for Business
Fall, Spring. 4(4-0) MGT 833 or concurrently, MTH 111 and STT 315 or concurrently or 12 credits of college mathematics. Open only to selected MBA candidates.
Statistics for analysis and research in business.

833. Decision-Making Models
Fall, Winter, Summer. 4(4-0) MGT 831, MGT 832, AFA 840 or concurrently.
Normative decision analysis in business under different assumptions of information availability.

834. Linear Optimization Models
Fall, Spring. 4(4-0) MGT 833, MTH 228, STT 423.

835. Nonlinear Optimization Models
Winter, Summer. 4(4-0) Students may not receive credit for both SYS 355 and MGT 835. CHE 465 or MGT 834 or knowledge of linear programming, Interdepartmental and jointly administered with Systems Science. Interdepartmental with the Department of Chemical Engineering.

836. Applied Stochastic Processes for Business
Spring. 4(4-0) MGT 833, MTH 228, STT 423.
The structure and analysis of stochastic models common to business and economics. Topics may include the Poisson process, renewal, reward processes, discrete Markov processes, with examples from queues, reliability, maintenance and inventory.

839. Optimization and Control in the Political Economy: Institutions and Theory
Winter. 4(7) number of years. 4(4-0) Interdepartmental with and administered by the Department of Economics.
Analysis of the emerging character of administrative structure of the large corporation. Administrative autonomy, corporate government, stockholder and director relationships. Examination of ethics of decision making, strategic values and priorities based on resource allocation decisions.

906. Behavioral Research: Organization
Winter. 3 credits. MTA 905.
Concepts and methods of behavioral science research that are applicable to the study of organization as a strategic device in the development of tangible and intangible values and in the control of elements of business enterprise.

907. Behavioral Research: Business Executive
Fall. 3(4-0)
Concepts and methods of behavioral science research in the study of the agents of enterprise decision-making and action. Attention is focused on the way in which decisions are made in business organizations and the multiple influences operating on the executive. Modes of adjustment to the decision environment are examined.

908. Seminar in Organizations Theory
Winter. 4(4-0) MGT 806; doctoral candidates: master's candidates with approval of department.
Directed reading and research on issues in contemporary organization theory.

909. Seminar in Personnel Research
Spring. 4(4-0) MGT 810; doctoral candidates: master's candidates with approval of department.
Directed reading and research on issues in contemporary personnel administration theory and practice.

937. Systems Simulation
Fall. 4(4-0) MGT 836, STT 423, MTH 228. Interdepartmental with the Department of Statistics and Probability.
The concept of a model, model building, characteristics of simulation models. Techniques of computer simulation. Simulation models in research and management planning/controlling. Validation and experimental design. Special purpose languages.

945. Mathematical Programming For Business
Spring. 4(4-0) MGT 836, MTH 334, MTH 385, STT 965. Interdepartmental with the Department of Statistics and Probability.

999. Research
Fall, Winter, Spring, Summer. Variable credit. Approval of department.

MARKETING AND TRANSPORTATION ADMINISTRATION MTA

College of Business

292. Selected Topics
Fall, Winter, Spring. 3-6(3-0) or 4(4-0)
May reenroll for a maximum of 6 credits when a different topic is taken.
Selected subject matter of current interest in marketing: social, institutional, and managerial, etc., topics. Subject varies by term.

300. Marketing Management in Business and Society I
Fall, Winter, Spring. 4(4-0) Juniors, ECO 200.
Firm and consumer roles in the exchange system for goods and services. Competitive analysis of market structures and marketing management. Fitting product-service offerings to various customer group needs.

301. Marketing Management in Business and Society II
Fall, Winter, Summer. 4(4-0) Juniors, MTA 300.
Development of distribution, communication and price policies. Integration of product, distribution, communication and price policies into a marketing plan. Emphasis on financial aspects of marketing and impact on society.