465. Advertising and Social Responsibility
Fall. 3(3-0) At least 10 credits in advertising core or approval of department. Assessing the impact of advertising on society, the culture and the economy. Study of ethical systems as basis for evaluating advertising. Self-regulation, laws and government regulation of advertising.

475. Advertising Research
Fall, Winter. 4(3-2) 205.
Nature, scope, and applications of research in advertising; theory, concept, and fact in the research process; dimensions of advertising research: data collection, field investigation, measurements of advertising and media audiences; evaluation of advertising messages.

499. Individual Projects
Fall, Winter, Spring, Summer. Variable credit. Approval of department.

823. Consumer Behavior
Winter. 4(4-0) COM 820 or approval of department.
Examination of the emerging knowledge concerning consumer behavior. Emphasizes inquiry into the theory and process whereby consumer behavior is influenced by interpersonal and mass communication.

826. Advertising Management
(805.) Fall, Winter. 4(4-0)
Planning and formulating promotional strategy; establishing policies and making decisions to solve promotional problems of advertisers and agencies. Emphasis on case analysis.

846. Management of Media Programs
(810.) Spring. 4(3-1)
Planning, execution and control of media programs. Theory and techniques of media allocation, including use of marginal analysis, mathematical programming, simulation and game theory in formulation of media strategy.

850. Problems in Public Relations
(832.) Spring. 4(4-0) 327 or approval of department.
Public relations practice in the U.S. and abroad. Study recent cases in public relations of corporations, associations, education, government and welfare organizations.

858. Management of Advertising Information
Spring. 3(2-2) 826.
Management of information for advertising planning, decision-making and control. Design of advertising information systems, decision to buy information, collection and analysis of information, data bank management.

863. Advertising and Society
(853.) Spring. 4(4-0)
Investigation of theory and scientific evidence relevant to the process and effect of advertising on individuals and on the socio-economic system. Critical examination of the social responsibilities of advertising.

870. International Advertising
(470.) Spring. 4(4-0) 826 or approval of department.
International advertising and promotion; formulation and implementation of international promotional strategies and policies; cases and problems from the viewpoint of advertisers and advertising agencies.

890. Special Problems
Fall, Winter, Spring, Summer. Variable credit. Approval of department.

899. Research
Fall, Winter, Spring. Variable credit. Approval of department.

990. Independent Study
Fall, Winter, Spring. 3 to 12 credits. May re-enroll for a maximum of 12 credits. Approval of department.
Independent study of advanced theory, research and history of advertising thought.

AEROSPACE STUDIES AS

All University

041. Corps Training
Winter. 0(0-1) Approval of department.
Basic concepts of leadership and the role of discipline; leadership development through practical experience. Concurrent enrollment in an approved non-Aerospace Studies course is required.

110. Organization of the U.S. Air Force
Fall. 1(1-1)
The doctrine and mission of the U.S. Air Force includes its history, organization, and how it is structured for mission accomplishment. Comparison of armed services mission relationships.

111. U.S. Strategic Offensive and Defensive Forces
Winter. 1(1-1) 110.
Comparison of the missions and functions of specific Air Force commands, including employment of contemporary aerospace equipment and systems, as well as mission strategic offensive forces and armament systems.

112. U.S. General Purpose Forces
Spring. 1(1-1) 111.
Tactical air forces. The mission, organization and function of the Air Force support commands and separate operating agencies as well as forces of other military branches.

210. Aerospace Developments
Kitty Hawk Through World War II
Fall. 1(1-1) 112.
Development of manned flight through World War II. Trace development of concepts of employment of aerospace forces. Investigate factors which prompted research and technological change.

212. Aerospace Developments
Past-World War II to Present
Spring. 1(1-1) PLS 160 or MC 320.
Aeronautical developments since World War II. Trace development of concepts of employment of aerospace forces. Investigate factors which have prompted research and technological change.

310. National Security Forces Policy Formulation
Fall. 3(3-0) 312.
Broad range of American civil-military relations and the environmental context in which defense policy is formulated. Impact of technological and international developments upon strategic preparedness.

312. The Military and American Society
Spring. 3(2-1) HST 307, PLS 365 or M C 323.
Role of the professional officer in a democratic society; socialization processes within the Armed Services; political, economic and social constraints upon the national defense structure.

410. Concepts of Air Force Leadership
Fall. 3(2-1) 315.
Military professionalism. Its meaning, foundations and responsibilities. Leadership theory, functions and practices.

411. Military Justice and Introduction to U.S. Air Force Administration
Winter. 3(3-1) 410.

412. Concepts of Air Force Administration
Spring. 3(3-1) 411.
Continuation of 411, examining the various aspects of aerospace administration. Last week Final preparation for assumption of duties of an Air Force officer.

499. Independent Study
Fall, Winter, Spring. 1 to 3 credits. May re-enroll for a maximum of 6 credits. Approval of instructor.
Investigation of an aspect of aerospace activities of special interest to the student and a faculty member.

AFRICAN LANG UAGES
See Linguistics and Oriental and African Languages

AGRICULTURAL ECONOMICS AEC

College of Agriculture and Natural Resources

803. Development and Relevance of Agricultural Economics
Fall. 3(3-0)
Emergence of agricultural economics. Problems leading to change. Values and beliefs related to public issues. Interaction between professionals and decision makers. Agricultural economics in Europe and in developing nations.

805. Agricultural Production Economics I
Fall. 4(4-0) FSM or PAM 346; not open to students with credit in FSM or PAM 401.